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Dan Ariely: How to change your behavior for the

better | TED Talk

https://www.ted.com/talks/dan_ariely_how_to_change

_your_behavior_for_the_better



Advanced Words Only

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Session 1: Word List

beard

n. hair that grows on a man's face, often around the mouth and chin

synonym: facial hair, whiskers, stubble

(1) a black **beard**, (2) shave my **beard**

He grew a thick **beard** to change his appearance.

scar

 a mark that remains on the skin after a wound has healed

synonym: blemish, imperfection, blotch

(1) burn scar, (2) carry a scar

Even after the wound has healed, a scar remains.

symmetrical

 adj. having similarity in size, shape, and relative position of corresponding parts

synonym: harmonious, balanced, proportional

(1) **symmetrical** triangle, (2) **symmetrical** pattern

This figure is **symmetrical** about the x-axis.

meta

adj. pertaining to or involving a higher or more abstract level of analysis, interpretation, or self-reference, often used to describe aspects of gaming, social media, or other online communities that involve self-conscious or self-referential elements

synonym:

self-referential, introspective, recursive

(1) meta-analysis, (2) meta-language

The **meta** description of a website is an important element for search engine optimization.

humanly

adv. in a way that is characteristic of or relating to human beings; in a way that is possible for humans to achieve or accomplish

synonym: physically, mundanely, practically

humanly possible, (2) humanly acceptable
 is humanly difficult to understand why some people choose to harm others for no reason

stride

v. to walk with long steps in a particular direction; (noun) an important and positive progress

synonym: step, walk, march

(1) **stride** across a room, (2) **stride** down a slope She **strides** confidently across the stage to accept her award.

aerodynamics

 the study of the motion of air, particularly its interaction with solid objects moving through it, such as aircraft or cars

synonym: aeromechanics, aeronautics, airflow

(1) **aerodynamics** research, (2) **aerodynamics** design The **aerodynamics** of the car allowed it to glide smoothly through the air.

excite

- v. to make someone feel suddenly enthusiastic or eager synonym: thrill, exhilarate, animate
- (1) **excite** the crowd, (2) **excite** rebellion The news of her promotion **excited** her.

confound

v. to confuse or perplex; to mix up or throw into disorder; to prove to be false or illogical

synonym: confuse, mix up, perplex

(1) **confound** right and wrong, (2) **confound** the problem The unexpected events **confounded** the scientists, who had to rethink their hypothesis.

brainstorming

- a group activity or business method in which a group of people meet and think about something at the same time to solve a problem or to create good ideas
- (1) **brainstorming** session, (2) do a **brainstorming** about a new product

Many companies employ **brainstorming** as a good way of generating innovative ideas.

slum

 a heavily populated urban area characterized by poor, run-down housing and infrastructure, often associated with poverty and social neglect

synonym: shantytown, slumdwellings, ghetto

(1) **slum** area, (2) **slum** dwellers

The government needs to invest more in affordable housing options to reduce the number of people living in **slums**.

shilling

- a former British unit of currency, equal to one-twentieth of a pound; the act of promoting or advertising something, especially in a deceptive or misleading way
 synonym: bob, coin, currency
- (1) sixpence and a **shilling**, (2) ten **shillings** I found an old **shilling** coin while cleaning out my grandfather's attic.

Jewish

adj. of or relating to people whose traditional religion is Judaism

synonym: Judaic

(1) **Jewish** history, (2) **Jewish** culture

My friend is a **Jewish** woman who celebrates Hanukkah every year.

aversion

 a strong dislike or reluctance towards something or someone; a feeling of extreme distaste or aversion towards something or someone unpleasant *synonym*: dislike, loathing, repulsion

(1) aversion therapy, (2) strong aversion

Her **aversion** to snakes made her avoid the reptile exhibit at the zoo.

hut

- n. a small, simple, and often crude shelter or dwelling, typically made of natural materials such as wood or mud synonym: shack, cabin, cottage
- (1) shepherd's hut, (2) fishing hut

The little girl lived in a small **hut** in the woods with her family.

irrational

adj. not based on, or not using reason or clear thinking;(mathematics) a real number that cannot be expressed as the ratio of two integers

synonym: illogical, ludicrous, senseless

(1) an **irrational** request, (2) **irrational** numbers They continued to endure **irrational** treatment by the dictatorship.

ceremonious

- adj. marked by formal or elaborate procedures, rituals, or observances, often relating to religious or cultural eventssynonym: formal, ritualistic, stiff
- (1) **ceremonious** reception, (2) **ceremonious** occasion The wedding reception was a **ceremonious** affair, with guests dressed in formal attire and a grand entrance by the newlyweds.

breadwinner

- the member of a family who earns money to support the others
- (1) family **breadwinner**, (2) two- **breadwinner** couple Many women are now their families' primary **breadwinners**.

kerosene

 a flammable, colorless, or pale yellow liquid derived from the distillation of petroleum, used as a fuel for lamps, stoves, and heaters

synonym:

fuel oil, lamp oil, coal oil

(1) kerosene stove, (2) burning keroseneThe lamp in the cabin burned kerosene for light.

intuition

- n. the ability to understand or know something without reasoning or evidence; a feeling that guides a person to do or believe something without fully understanding why synonym: instinct, gut feeling, sixth sense
- (1) creative **intuition**, (2) **intuition** research Some studies suggest that people's **intuitions** can be influenced by their experiences and biases.

mislead

- v. to cause someone to believe something that is not true synonym: misinform, delude, belie
- (1) **mislead** him into trusting her, (2) **mislead** the enemy Our troops pulled back to **mislead** the enemy.

Session 2: Spelling

1.	aerics design	n.	the study of the motion of air, particularly its interaction with solid objects moving through it, such as aircraft or cars
2.	do a braing about a new product	n.	a group activity or business method in which a group of people meet and think about something at the same time to solve a problem or to create good ideas
3.	sixpence and a shng	n.	a former British unit of currency, equal to one-twentieth of a pound; the act of promoting or advertising something, especially in a deceptive or misleading way
4.	exe the crowd	v.	to make someone feel suddenly enthusiastic or eager
5.	inon research	n.	the ability to understand or know something without reasoning or evidence; a feeling that guides a person to do or believe something without fully understanding why
6.	irral numbers	adj.	not based on, or not using reason or clear thinking; (mathematics) a real number that cannot be expressed as the ratio of two integers
7.	braing session	n.	a group activity or business method in which a group of people meet and think about something at the same time to solve a problem or to create good ideas

ANSWERS: 1. aerodynamics, 2. brainstorming, 3. shilling, 4. excite, 5. intuition, 6. irrational, 7. brainstorming

8.	burning kene	n.	a flammable, colorless, or pale yellow liquid derived from the distillation of petroleum, used as a fuel for lamps, stoves, and heaters
9.	two-breer couple	n.	the member of a family who earns money to support the others
10.	huy possible	adv.	in a way that is characteristic of or relating to human beings; in a way that is possible for humans to achieve or accomplish
11.	cerus reception	adj.	marked by formal or elaborate procedures, rituals, or observances, often relating to religious or cultural events
12.	avon therapy	n.	a strong dislike or reluctance towards something or someone; a feeling of extreme distaste or aversion towards something or someone unpleasant
13.	ten shngs	n.	a former British unit of currency, equal to one-twentieth of a pound; the act of promoting or advertising something, especially in a deceptive or misleading way
14.	Jeh history	adj.	of or relating to people whose traditional religion is Judaism
15.	strong avon	n.	a strong dislike or reluctance towards something or someone; a feeling of extreme distaste or aversion towards something or someone unpleasant
16.	symal pattern	adj.	having similarity in size, shape, and relative position of corresponding parts

ANSWERS: 8. kerosene, 9. breadwinner, 10. humanly, 11. ceremonious, 12. aversion, 13. shilling, 14. Jewish, 15. aversion, 16. symmetrical

17. ex e rebellion to make someone feel suddenly ν. enthusiastic or eager 18. co____nd the problem to confuse or perplex; to mix up or ν. throw into disorder; to prove to be false or illogical a mark that remains on the skin after a 19. carry a s__r n. wound has healed a small, simple, and often crude shelter 20. fishing h t n. or dwelling, typically made of natural materials such as wood or mud 21. m__a-analysis adj. pertaining to or involving a higher or more abstract level of analysis, interpretation, or self-reference, often used to describe aspects of gaming, social media, or other online communities that involve self-conscious or self-referential elements 22. ke ne stove a flammable, colorless, or pale yellow n. liquid derived from the distillation of petroleum, used as a fuel for lamps, stoves, and heaters 23. cer____us occasion adj. marked by formal or elaborate procedures, rituals, or observances, often relating to religious or cultural events 24. Je__h culture adj. of or relating to people whose traditional religion is Judaism 25. co nd right and wrong to confuse or perplex; to mix up or throw into disorder; to prove to be false or illogical

ANSWERS: 17. excite, 18. confound, 19. scar, 20. hut, 21. meta, 22. kerosene, 23. ceremonious, 24. Jewish, 25. confound

26.	mid the enemy	<i>v</i> .	to cause someone to believe something that is not true
27.	shepherd's h_t	n.	a small, simple, and often crude shelter or dwelling, typically made of natural materials such as wood or mud
28.	an irral request	adj.	not based on, or not using reason or clear thinking; (mathematics) a real number that cannot be expressed as the ratio of two integers
29.	sm area	n.	a heavily populated urban area characterized by poor, run-down housing and infrastructure, often associated with poverty and social neglect
30.	huy acceptable	adv.	in a way that is characteristic of or relating to human beings; in a way that is possible for humans to achieve or accomplish
31.	ste across a room	<i>v</i> .	to walk with long steps in a particular direction; (noun) an important and positive progress
32.	shave my bed	n.	hair that grows on a man's face, often around the mouth and chin
33.	sm dwellers	n.	a heavily populated urban area characterized by poor, run-down housing and infrastructure, often associated with poverty and social neglect
34.	creative inon	n.	the ability to understand or know something without reasoning or evidence; a feeling that guides a person to do or believe something without fully understanding why

ANSWERS: 26. mislead, 27. hut, 28. irrational, 29. slum, 30. humanly, 31. stride, 32. beard, 33. slum, 34. intuition

35.	mid him into trusting her	<i>v</i> .	to cause someone to believe something that is not true
36.	ma-language	adj.	pertaining to or involving a higher or more abstract level of analysis, interpretation, or self-reference, often used to describe aspects of gaming, social media, or other online communities that involve self-conscious or self-referential elements
37.	symal triangle	adj.	having similarity in size, shape, and relative position of corresponding parts
38.	ste down a slope	<i>v</i> .	to walk with long steps in a particular direction; (noun) an important and positive progress
39.	a black bed	n.	hair that grows on a man's face, often around the mouth and chin
40.	aerics research	n.	the study of the motion of air, particularly its interaction with solid objects moving through it, such as aircraft or cars
41.	burn sr	n.	a mark that remains on the skin after a wound has healed
42.	family breer	n.	the member of a family who earns money to support the others

ANSWERS: 35. mislead, 36. meta, 37. symmetrical, 38. stride, 39. beard, 40. aerodynamics, 41. scar, 42. breadwinner

Session 3: Fill in the Blanks

1.	The description of a website is an important element for search engine optimization.
adj	pertaining to or involving a higher or more abstract level of analysis, interpretation, or self-reference, often used to describe aspects of gaming, social media, or other online communities that involve self-conscious or self-referential elements
2.	Many women are now their families' primary
n.	the member of a family who earns money to support the others
3.	They continued to endure treatment by the dictatorship.
adj	not based on, or not using reason or clear thinking; (mathematics) a real number that cannot be expressed as the ratio of two integers
4.	I found an old coin while cleaning out my grandfather's attic.
n.	a former British unit of currency, equal to one-twentieth of a pound; the act of promoting or advertising something, especially in a deceptive or misleading way
5.	The unexpected events the scientists, who had to rethink their hypothesis.
<i>v</i> .	to confuse or perplex; to mix up or throw into disorder; to prove to be false or illogical
6.	The news of her promotion her.
<i>v</i> .	to make someone feel suddenly enthusiastic or eager
7.	It is difficult to understand why some people choose to harm others for no reason
adv	in a way that is characteristic of or relating to human beings; in a way that is possible for humans to achieve or accomplish
	SWERS: 1. meta, 2. breadwinners, 3. irrational, 4. shilling, 5. confounded, 6. ited, 7. humanly

8.	The government needs to invest more in affordable housing options to reduce the number of people living in
n.	a heavily populated urban area characterized by poor, run-down housing and infrastructure, often associated with poverty and social neglect
9.	The of the car allowed it to glide smoothly through the air.
n.	the study of the motion of air, particularly its interaction with solid objects moving through it, such as aircraft or cars
10.	Even after the wound has healed, a remains.
n.	a mark that remains on the skin after a wound has healed
11.	He grew a thick to change his appearance.
n.	hair that grows on a man's face, often around the mouth and chin
12.	Her to snakes made her avoid the reptile exhibit at the zoo.
n.	a strong dislike or reluctance towards something or someone; a feeling of extreme distaste or aversion towards something or someone unpleasant
13.	The wedding reception was a affair, with guests dressed in formal attire and a grand entrance by the newlyweds.
adj	marked by formal or elaborate procedures, rituals, or observances, often relating to religious or cultural events
14.	Some studies suggest that people's can be influenced by their experiences and biases.
n.	the ability to understand or know something without reasoning or evidence; a feeling that guides a person to do or believe something without fully understanding why
	SWERS: 8. slums, 9. aerodynamics, 10. scar, 11. beard, 12. aversion, 13. emonious, 14. intuitions

ANSWERS: 15. brainstorming, 16. symmetrical, 17. Jewish, 18. kerosene, 19. hut, 20. strides, 21. mislead