# **Englist.me**

### Vocabulary Builder Reference from...

Tolu Oyekan: A for-profit mindset for nonprofit success | TED Talk

https://www.ted.com/talks/tolu\_oyekan\_a\_for\_profit\_ mindset\_for\_nonprofit\_success/comments



### **All Words**

#### **IMPORTANT**

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### **Session 1: Word List**

ponder

- v. to think deeply or carefully about somethingsynonym: think about, consider, reflect on
- (1) **ponder** divine matters, (2) **ponder** life's meaning She sat quietly, **pondering** the difficult decision.

profit

*n.* money that is earned in business or by selling things after deducting the costs involved

synonym: earnings, gain, proceeds

gross profit, (2) make a profit
 This business yields little profit.

nonprofit

adj. not established for commercial profit

synonym: charitable

(1) a **nonprofit** organization, (2) **nonprofit** agency Our law firm also focuses on **nonprofit** activities.

talented

adj. having a natural ability or aptitude for something;showing exceptional skill or ability in a particular area

synonym: gifted, able, skilled

(1) a very **talented** actor, (2) **talented** athlete

She is a talented musician, able to play several instruments.

#### individual

- n. a single person or thing, as distinct from a groupsynonym: person, being, self
- (1) a private **individual**, (2) **individual** freedom
  As an **individual**, he had the right to make his own decisions and live his life as he saw fit.

#### affordable

adj. not expensive and able to paysynonym: cheap, reasonable, inexpensive

(1) **affordable** housing, (2) **affordable** solution

The automaker has been providing **affordable** car financing options since last year.

#### condo

- a type of housing where each unit is individually owned,
   while common areas are jointly owned and managed
   synonym: apartment, unit, flat
- (1) luxury **condo**, (2) **condo** segment

The young couple was searching for their first **condo** in the city.

### poll

 an inquiry into public opinion conducted by interviewing a random sample of people; the process of voting at an election

synonym: survey, ballot, voting

(1) a pre-election **poll**, (2) public opinion **polls**Several **polls** show a decline in the president's approval rating.

bulk

 the quantity or size of something that is very large; the main part of something

synonym: majority, largeness, amount

(1) buy in **bulk**, (2) **bulk** data transfer

I received a parcel of great **bulk**.

#### sect

 a group of people who follow a particular religious or philosophical belief system, especially one that is regarded as outside the norm or mainstream

synonym: group, faction, cult

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(1) **sect** beliefs, (2) secret **sect** 

The minority **sect** believed in a set of unconventional religious practices.

#### investor

 someone who puts money or capital into something to gain financial returns

synonym: financier, banker, stockholder

(1) **investor** lawsuit, (2) a real estate **investor** Institutional **investors** refrained from buying stocks amid the booming economy.

#### invest

v. to put money, effort, time, etc. into something to make a profit or achieve a result

*synonym*: fund, sponsor, support

(1) **invest** in stocks, (2) **invest** capital

The government should view children as national assets and actively **invest** in them.

### outweigh

v. to be heavier, more significant, or more critical than something

synonym: dominate, outrank, overpower

(1) **outweigh** the benefit, (2) **outweigh** our wishes The advantages would undoubtedly **outweigh** the disadvantages.

#### cadence

n. the rhythmic flow or pattern of sounds or words,
 especially in relation to music or speech; the rhythmic or periodic movement or progression of something

synonym: rhythm, flow, beat

(1) **cadence** of footsteps, (2) regular **cadence**The singer's voice had a beautiful **cadence**, and I couldn't help but sway to the rhythm.

#### strive

- v. to try very hard to do, achieve, or obtain something synonym: preserve, endure, persist
- (1) strive hard to get, (2) strive for excellence

They **strived** to make their dream come true.

### profitable

adj. making or likely to make material gain or profit synonym: advantageous, beneficial, thriving

(1) a profitable job, (2) profitable trade

The Prohibition amendment made bootlegging **profitable**.

### urgency

n. the quality of being very important and needing to be dealt with immediately

synonym: importance, importunity, urging

(1) **urgency** in the use of force, (2) matter of **urgency**She departed hurriedly because of some significant **urgency**in their affairs.

lever

 a handle used to operate a vehicle or a machine; a rigid bar resting on a pivot so that one end of it can be pushed or pulled easily

synonym: lifter, crowbar, bar

a gear change lever,
 lever for reform
 initiative will be a lever for increasing company sales.

#### analytics

- n. the systematic computational analysis of data or statistics; information resulting from this analysissynonym: data analysis, statistics
- (1) major in **analytics**, (2) **analytics** tools

  Advanced **analytics** is helping the business to make better data-driven decisions.

#### operate

- v. to work in a particular way; to supervise something synonym: work, use, employ
- (1) **operate** 24 hours a day, (2) manually **operate** a machine

This machine is too difficult to **operate** for me.

### arguably

adv. used when expressing an opinion or idea that you believe can be proven true

synonym: probably, possibly

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(1) she is **arguably** the best singer, (2) **arguably** the greatest discovery

He is **arguably** regarded as the finest actor of his generation.

### increasingly

adv. more and more

*synonym*: more and more, progressively

(1) **increasingly** become common, (2) face **increasingly** complicated challenges

Our company found it **increasingly** difficult to keep up with the competition.

#### vulnerable

adj. capable of being hurt or influenced physically or mentally

*synonym*: susceptible, exposed, weak

(1) a **vulnerable** bridge, (2) **vulnerable** parts of the body Infants and pregnant women are particularly **vulnerable**.

#### resilient

adj. able to withstand or recover quickly from difficult conditions

synonym: robust, sturdy, tough

(1) a hard and **resilient** steel, (2) **resilient** population She is a **resilient** person and has always bounced back from setbacks.

#### climate

n. the weather in a particular location averaged over some long period

*synonym*: atmosphere, weather, environment

a cold climate, (2) effects of climate change
 Climate and weather have an impact on every part of our lifestyles.

#### proverb

 a short saying that expresses a truth or gives advice based on practical experience

synonym: adage, saying, maxim

a hackneyed proverb,
 ancient proverb
 ancient proverb
 ancient proverb
 ancient proverb
 ancient proverb

reminds us to focus on deeds instead of words.

#### motive

 the reason or incentive that drives a person to act in a certain way

synonym: reason, incentive, drive

(1) murder motive, (2) an unworthy motive

The detective tried to uncover the **motive** behind the crime.

### experiment

 the scientific test conducted to observe what happens and gain new knowledge

synonym: experimentation, investigation

(1) **experiment** design, (2) series of **experiments** His **experiments** showed highly positive results.

### expand

v. to increase or to make something greater in size, number, or importance

synonym: extend, grow, boost

(1) **expand** a lineup, (2) **expand** agricultural output They hope to **expand** their business worldwide.

#### insure

- v. to provide coverage in the event of loss or damage synonym: protect, guard, safeguard
- (1) **insure** my house against fire, (2) **insure** domestic tranquility

I will **insure** my car before I go on a road trip.

lag

v. to move or develop so slowly that you are behind other people, organizations, etc.

synonym: delay, slow down, fall behind

(1) **lag** a long way behind the progress, (2) **lag** behind its competition

Our interest began to **lag** sharply.

#### sub-Saharan

- adj. of or relating to or situated in the area south of the Sahara Desert
- (1) sub-Saharan Africa, (2) sub-Saharan countries

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The coffee producers in <b>sub-Saharan</b> countries are at the
sharp end of fluctuations in price.

#### persist

- v. to continue to do and refuse to stop something despite difficulties or opposition, even if it appears unreasonable synonym: endure, continue, carry on
- (1) **persist** over time, (2) **persist** in success Consult your doctor if the symptoms **persist**.

#### branch

 a division of a tree or woody shrub that grows out from the trunk or a main stem; a division of some larger or more complex organization

synonym: limb, twig, bough

(1) branch office, (2) a branch pipe

The **branch** of the tree had fallen and blocked the road.

#### intensive

- adj. involving a lot of work or activity in a short time synonym: thorough, comprehensive, in-depth
- intensive agriculture, (2) intensive care
   The construction industry is labor intensive, although it has

been somewhat automated by introducing large machinery.

#### afford

- v. to have enough money or time to be able to buy or do something
- (1) **afford** to buy a new car, (2) **afford** a high travel cost He cannot **afford** a holiday.

#### scalable

- adj. capable of being easily expanded or increased in size, number, or scale to meet changing demandssynonym: expandable, flexible, adjustable
- synonym: expandable, nexible, adjustable
- (1) **scalable** solution, (2) dynamically **scalable**The company's new software is highly **scalable**, allowing it to handle increasing number of users.

### institute

 an organization that has a specific purpose, particularly one dealing with science, education, or a particular profession; (verb) to initiate, introduce, or establish

### something

synonym: academy, university, college

(1) **institute** a lawsuit, (2) research **institutes** 

This region has many **institutes** offering higher education.

hire

v. to give somebody a job

synonym: employ, engage, lease

(1) hire a guide, (2) hire a car by the hour

We should always be prepared to hire talented recruits.

retailer

 a person or business that sells goods to the public, typically in small quantities

synonym: seller, vendor, merchant

(1) **retailer** strategy, (2) **retailer** competition

The consumer-electronics **retailer** offered a discount for customers who paid in cash.

#### communal

adj. belonging to or used by a group rather than individuals; for common use

synonym: collaborative, combined, collective

(1) **communal** swimming pool, (2) **communal** combination of funds

**Communal** elections were held in several European countries.

behalf

- represent; advantage, benefit, the interest of someone synonym: benefit, advantage, favor
- (1) on **behalf** of our management, (2) on his own **behalf** I gave witness on her **behalf**.

grocery

- n. a shop that sells food and other household itemssynonym: foodstuff, market
- (1) the grocery business, (2) run a groceryI will go to the grocery store to buy food for dinner.

#### foodstuff

- n. raw materials used for food production and preparationsynonym: provisions, supplies, provisions
- (1) **foodstuff** additive, (2) perishable **foodstuff**The market was filled with various **foodstuffs**, from fresh produce to dried spices.

### dispense

v. to distribute, allocate, or deliver something to the intended recipients

synonym: distribute, allocate, deal out

(1) **dispense** with ceremony, (2) **dispense** justice

The pharmacist started to **dispense** medication to patients.

deploy

- v. to move troops or weapons into a position or military action; to bring into something in an effective waysynonym: set up, expand, launch
- (1) **deploy** troops for battle, (2) **deploy** safety measures This country **deployed** its weapons in the east region.

estimate

v. to guess or calculate the cost, size, value, etc. of something

synonym: calculate, gauge, evaluate

(1) **estimate** a fair value, (2) **estimate** this chicken to weigh three pounds

We **estimated** the season's total trade deficit at \$50 billion.

colleague

 one of a group of a coworker, especially in a profession or a business

synonym: coworker, associate, fellow

collaborate with colleagues,
 former colleague
 decided to seek counseling on the advice of my colleague.

decide

- v. to make up someone's mind about something; to come to a conclusion or judgment after considering options
   synonym: choose, determine, settle
- (1) **decide** a question, (2) **decide** on a course of action She couldn't **decide** whether to order the pizza or the pasta

for dinner.

### investigate

v. to conduct a systematic or formal inquiry to identify and evaluate the facts of a crime, problem, statement, etc. to establish the truth

synonym: examine, analyze, look into

(1) **investigate** the matter, (2) **investigate** a data leak The committee **investigated** several apparent inconsistencies.

### struggle

 to make a great effort to do something when it is difficult, or there are a lot of problems; to use force or violence to break away from restraint or constriction

synonym: toil, strive, compete

(1) **struggle** against discrimination, (2) **struggle** to get the job

He could not **struggle** against temptation.

### discovery

 the act or process of finding information, a place, or an object, or learning about something that was previously not known

synonym: finding, uncovering, detection

(1) a scientific **discovery**, (2) the great **discovery** of the century

Her research team made an important discovery.

#### rural

adj. of or relating to the countrysidesynonym: agrarian, country, rustic

(1) rural accents, (2) people in rural areas

Many rural areas are still impoverished.

### desperately

adv. in a way that shows a lack of hope and a willingness to do anything because of the problematic situation; with great urgency

synonym: urgently, perilously, seriously

(1) **desperately** anxious, (2) **desperately** ill patient The baby clung **desperately** to her mother.

#### urban

adj. relating to or located in a town or city synonym: metropolitan, civic

(1) **urban** planning, (2) **urban** property owners
Only a small number of **urban** utilities offer sanitation services.

### overlap

- v. to partially cover something by going beyond its edge synonym: overlay, cover, bespread
- (1) **overlap** one another, (2) **overlap** in many areas There was no **overlap** between their proposals.

### prop

n. a piece of wood, metal, etc., placed beneath or against something to support it or keep it in position; a system, institution, or person that gives help or support to someone or something

synonym: support, buttress, column

(1) emotional **prop**, (2) **prop** stick We have finally lost our last **prop**.

#### haul

v. to physically drag or pull someone or something with effort

synonym: drag, pull, tug

(1) haul on a rope, (2) haul truck

They had to **haul** the boat out of the water for repairs.

### operational

adj. relating to a particular process or series of actions for achieving a result

synonym: functional, active, working

(1) introduce **operational** software, (2) build **operational** excellence

The machine should be **operational** by Friday afternoon.

#### start-up

- n. a newly established company or business
- (1) **start-up** business, (2) early-stage **start-up**

Our company's services are targeted at **start-up** executives.

#### recurring

adj. happening or occurring again periodically or repeatedly synonym: periodic, constant, frequent

(1) **recurring** payments, (2) **recurring** decimals

A **recurring** back pain interfered with his concentration.

#### sustain

v. to supply enough of what somebody or something needs to survive or exist; to accept as valid

synonym: maintain, nurture, support

(1) **sustain** a good relationship with him, (2) **sustain** a wellness lifestyle

She struggled to **sustain** the children's reading habits.

#### volume

 the amount of space occupied by an object or substance; the magnitude of sound

synonym: capacity, amount, intensity

(1) **volume** of work, (2) high **volume** 

This container has a **volume** of 10 cubic meters.

#### transaction

 an instance of buying or selling something; the act or process of doing something

synonym: trade, dealing, commerce

(1) card with no foreign **transaction** fees, (2) **transaction** balance

Electronic **transactions** remain incomplete due to system errors.

#### viable

adj. capable of being done as intended; able to succeedsynonym: feasible, possible, attainable

(1) achieve a **viable** relationship, (2) develop a **viable** therapy

Male gorillas with good drumming skills are more **viable**.

#### contrast

- v. to put in opposition to show or emphasize differences synonym: differ, vary, counterpoint
- (1) **contrast** with a decade ago, (2) **contrast** two things It's intriguing to compare and **contrast** the two authors.

#### counterproductive

*adj.* having the opposite effect to the one intended or wanted *synonym*: ineffective, inadequate, inefficient

(1) **counterproductive** approach, (2) highly **counterproductive** to performance

Territorial disputes between different countries are entirely **counterproductive** but common.

#### hustle

 to cause someone to move quickly by pushing them in a rough, aggressive way

synonym: bustle, rush, haste

(1) **hustle** on business, (2) **hustle** up money You must **hustle** and struggle on the court to win an acquittal.

#### bartender

 a person who serves drinks, especially alcoholic beverages, at a bar

synonym: barman, mixologist, server

(1) professional **bartender**, (2) moonlight as a **bartender** The chief **bartender** mixed the ingredients to create a new and exciting cocktail.

#### hairdresser

- n. a person who cuts and styles hair for a livingsynonym: stylist, coiffeur, beauty professional
- (1) personal **hairdresser**, (2) get a haircut at a **hairdresser** The world-famous **hairdresser** transformed her client's dull hair into a shiny and stylish new look.

#### universal

adj. existing or affecting everywhere or everyone synonym: common, broad, worldwide

(1) **universal** life, (2) principles of **universal** design

The picture earned near- **universal** acclaim from critics.

#### involve

v. to include or affect someone or something as a necessary part of something else

synonym: implicate, include, engage

(1) **involve** a lot of paperwork, (2) **involve** a high degree of

risk

The investigation **involves** several government agencies and is expected to take several months.

### analytical

adj. relating to or using analysis (= the process of breaking down a complex system or concept into smaller, simpler parts to understand it better), or able to analyze

synonym: investigative, logical, cogent

(1) analytical approach, (2) analytical ability

He is **analytical** and can break down complex problems into manageable parts.

### engine

 a machine that converts thermal energy to mechanical work; something that has an important role used to achieve a purpose

synonym: motor, locomotive, driver

(1) a steam engine, (2) an air-cooled engine

The policies he announces can be the **engine** of economic growth in the country.

#### zoom

v. to move along very quickly; (noun) the act of rising upward into the air

*synonym*: move quickly, dive, buzz

(1) **zoom** in on a photo, (2) **zoom** lens

He **zoomed** back in time to the soccer game.

### coverage

n. the reporting or news of an important event, sports, subject, etc.; the amount, range, area, or quality of something that something provides

synonym: reportage, scope, range

(1) full- **coverage** insurance, (2) contractual **coverage** The scandal received widespread media **coverage**.

#### upward

adv. toward the top or highest point, or a higher position or level; (adjective) extending or moving toward a higher place

synonym: skyward, uphill

(1) look <b>upward</b> ,	(2) demonstrate an <b>upward</b> trend
The company adju	usted the revenue <b>upward</b> .

### quitter

 a person who gives up easily or does not have the determination to finish what they have started

synonym: coward, deserter, surrender

(1) easy quitter, (2) serial quitter

He was labeled as a **quitter** after he abandoned the project halfway.

#### nuanced

adj. characterized by subtle differences in appearance, meaning, sound, etc.

synonym: fine, subtle, slight

(1) **nuanced** view, (2) the common but **nuanced** opinion. The sommelier can distinguish **nuanced** variance in the flavor of the wine.

### subsidy

- money paid by a government or an organization as part of the cost of something to aid or encourage it to happen synonym: allowance, grant, sponsorship
- (1) inefficient fossil fuel **subsidy**, (2) a **subsidy** for research The government provided a considerable **subsidy** to the company.

### grant

- v. to agree to give or allow somebody synonym: allocate, authorize, give
- (1) grant a new license, (2) grant a landThe chairperson granted him the right to speak.

### roughly

adv. approximately but not precisely; with a violent manner synonym: approximately, more or less, around

(1) **roughly** explain my idea, (2) **roughly** speaking Five miles is **roughly** similar to eight kilometers.

#### intractable

*adj.* difficult to manage or control; stubborn or obstinate *synonym*: obstinate, stubborn, unyielding

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(1) **intractable** pain, (2) **intractable** situation The **intractable** problem defied a solution.

#### mindset

 the established set of attitudes or fixed ideas held by someone

*synonym*: attitude, ethos, mentality

(1) flexible **mindset**, (2) the **mindset** in an education system

Countries whose goal is economic development often focus on fostering an entrepreneurial **mindset** in each individual.

### entrepreneur

 an individual who creates or invests in one or more businesses, especially when this involves taking financial risks

synonym: founder, executive

(1) a successful **entrepreneur**, (2) billionaire **entrepreneur Entrepreneurs** willingly accept business risks to achieve success.

#### combine

- v. to join or merge to form a single thing or group synonym: coalesce, cohere, blend
- (1) **combine** chemically with another substance,
- (2) **combine** augmented reality

Hydrogen and oxygen **combine** to form water.

# **Session 2: Spelling**

1.	reng decimals	adj.	happening or occurring again periodically or repeatedly
2.	incgly become common	adv.	more and more
3.	dey safety measures	<i>v</i> .	to move troops or weapons into a position or military action; to bring into something in an effective way
4.	he a guide	<i>v</i> .	to give somebody a job
5.	face incgly complicated challenges	adv.	more and more
6.	pet in success	<i>v</i> .	to continue to do and refuse to stop something despite difficulties or opposition, even if it appears unreasonable
7.	series of expnts	n.	the scientific test conducted to observe what happens and gain new knowledg
8.	expnt design	n.	the scientific test conducted to observe what happens and gain new knowledg
9.	perishable foff	n.	raw materials used for food production and preparation
10.	an unworthy moe	n.	the reason or incentive that drives a person to act in a certain way
11.	the gry business	n.	a shop that sells food and other household items
12.	intle situation	adj.	difficult to manage or control; stubborn or obstinate

ANSWERS: 1. recurring, 2. increasingly, 3. deploy, 4. hire, 5. increasingly, 6. persist, 7. experiment, 8. experiment, 9. foodstuff, 10. motive, 11. grocery, 12. intractable

13. ar	ncs tools	n.	the systematic computational analysis of data or statistics; information resulting from this analysis
14. ur	n property owners	adj.	relating to or located in a town or city
15. br	h office	n.	a division of a tree or woody shrub that grows out from the trunk or a main stem; a division of some larger or more complex organization
16. st	le against discrimination	<i>v</i> .	to make a great effort to do something when it is difficult, or there are a lot of problems; to use force or violence to break away from restraint or constriction
17. sh	ne is arly the best singer	adv.	used when expressing an opinion or idea that you believe can be proven true
18. in <sub>.</sub>	ve agriculture	adj.	involving a lot of work or activity in a short time
19. le	r for reform	n.	a handle used to operate a vehicle or a machine; a rigid bar resting on a pivot so that one end of it can be pushed or pulled easily
20. in	ve care	adj.	involving a lot of work or activity in a short time
21. a	vulle bridge	adj.	capable of being hurt or influenced physically or mentally
22. ta	ed athlete	adj.	having a natural ability or aptitude for something; showing exceptional skill or ability in a particular area
23. s_	_t beliefs	n.	a group of people who follow a particular religious or philosophical belief system, especially one that is regarded as outside the norm or mainstream

ANSWERS: 13. analytics, 14. urban, 15. branch, 16. struggle, 17. arguably, 18. intensive, 19. lever, 20. intensive, 21. vulnerable, 22. talented, 23. sect

24. a private indal	n.	a single person or thing, as distinct from a group
25. manually ope a machine	ν.	to work in a particular way; to supervise something
26. stle to get the job	v.	to make a great effort to do something when it is difficult, or there are a lot of problems; to use force or violence to break away from restraint or constriction
27. cae of footsteps	n.	the rhythmic flow or pattern of sounds or words, especially in relation to music or speech; the rhythmic or periodic movement or progression of something
28. buy in bk	n.	the quantity or size of something that is very large; the main part of something
29. contractual coge	n.	the reporting or news of an important event, sports, subject, etc.; the amount, range, area, or quality of something that something provides
30. invte a data leak	v.	to conduct a systematic or formal inquiry to identify and evaluate the facts of a crime, problem, statement, etc. to establish the truth
31. a pre-election pl	n.	an inquiry into public opinion conducted by interviewing a random sample of people; the process of voting at an election
32. highly couive to performance	adj.	having the opposite effect to the one intended or wanted
33. nud view	adj.	characterized by subtle differences in appearance, meaning, sound, etc.

ANSWERS: 24. individual, 25. operate, 26. struggle, 27. cadence, 28. bulk, 29. coverage, 30. investigate, 31. poll, 32. counterproductive, 33. nuanced

34.	an air-cooled ene	n.	a machine that converts thermal energy to mechanical work; something that has an important role used to achieve a purpose
35.	introduce opeal software	adj.	relating to a particular process or series of actions for achieving a result
36.	desly anxious	adv.	in a way that shows a lack of hope and a willingness to do anything because of the problematic situation; with great urgency
37.	a steam ene	n.	a machine that converts thermal energy to mechanical work; something that has an important role used to achieve a purpose
38.	regular cae	n.	the rhythmic flow or pattern of sounds or words, especially in relation to music or speech; the rhythmic or periodic movement or progression of something
39.	voe of work	n.	the amount of space occupied by an object or substance; the magnitude of sound
40.	run a gry	n.	a shop that sells food and other household items
41.	prole trade	adj.	making or likely to make material gain or profit
42.	coe augmented reality	v.	to join or merge to form a single thing or group
43.	p_p stick	n.	a piece of wood, metal, etc., placed beneath or against something to support it or keep it in position; a system, institution, or person that gives help or support to someone or something

ANSWERS: 34. engine, 35. operational, 36. desperately, 37. engine, 38. cadence, 39. volume, 40. grocery, 41. profitable, 42. combine, 43. prop

44.	ovp in many areas	<i>v</i> .	to partially cover something by going beyond its edge
45.	rent population	adj.	able to withstand or recover quickly from difficult conditions
46.	exd agricultural output	<i>v</i> .	to increase or to make something greater in size, number, or importance
47.	early-stage stup	n.	a newly established company or business
48.	affle housing	adj.	not expensive and able to pay
49.	principles of unal design	adj.	existing or affecting everywhere or everyone
50.	exd a lineup	<i>v</i> .	to increase or to make something greater in size, number, or importance
51.	luxury coo	n.	a type of housing where each unit is individually owned, while common areas are jointly owned and managed
52.	traon balance	n.	an instance of buying or selling something; the act or process of doing something
53.	ste hard to get	<i>v</i> .	to try very hard to do, achieve, or obtain something
54.	serial qur	n.	a person who gives up easily or does not have the determination to finish what they have started
55.	por life's meaning	<i>v</i> .	to think deeply or carefully about something
56.	dee a question	<i>v</i> .	to make up someone's mind about something; to come to a conclusion or judgment after considering options

ANSWERS: 44. overlap, 45. resilient, 46. expand, 47. start-up, 48. affordable, 49. universal, 50. expand, 51. condo, 52. transaction, 53. strive, 54. quitter, 55. ponder, 56. decide

57.	the great diry of the century	n.	the act or process of finding information, a place, or an object, or learning about something that was previously not known
58.	dey troops for battle	<i>v</i> .	to move troops or weapons into a position or military action; to bring into something in an effective way
59.	people in rul areas	adj.	of or relating to the countryside
60.	easy qur	n.	a person who gives up easily or does not have the determination to finish what they have started
61.	research intes	n.	an organization that has a specific purpose, particularly one dealing with science, education, or a particular profession; (verb) to initiate, introduce, or establish something
62.	indal freedom	n.	a single person or thing, as distinct from a group
63.	ovp one another	<i>v</i> .	to partially cover something by going beyond its edge
64.	card with no foreign traon fees	n.	an instance of buying or selling something; the act or process of doing something
65.	afd a high travel cost	<i>v</i> .	to have enough money or time to be able to buy or do something
66.	look upd	adv.	toward the top or highest point, or a higher position or level; (adjective) extending or moving toward a higher place

ANSWERS: 57. discovery, 58. deploy, 59. rural, 60. quitter, 61. institute, 62. individual, 63. overlap, 64. transaction, 65. afford, 66. upward

- 67. co\_\_o segment
- 68. ru\_l accents
- 69. I\_g behind its competition
- 70. a very ta\_\_\_\_ed actor
- 71. af\_\_\_d to buy a new car
- 72. vul\_\_\_\_le parts of the body
- 73. re\_\_\_\_er strategy
- 74. h\_\_l truck
- 75. inv\_\_\_\_te the matter
- 76. achieve a vi\_\_\_e relationship
- 77. st\_\_\_e for excellence
- 78. di\_\_\_se justice

- a type of housing where each unit is individually owned, while common areas are jointly owned and managed
- adj. of or relating to the countryside
- v. to move or develop so slowly that you are behind other people, organizations, etc.
- adj. having a natural ability or aptitude for something; showing exceptional skill or ability in a particular area
- v. to have enough money or time to be able to buy or do something
- adj. capable of being hurt or influenced physically or mentally
- a person or business that sells goods to the public, typically in small quantities
- v. to physically drag or pull someone or something with effort
- v. to conduct a systematic or formal inquiry to identify and evaluate the facts of a crime, problem, statement, etc. to establish the truth
- adj. capable of being done as intended; able to succeed
- v. to try very hard to do, achieve, or obtain something
- v. to distribute, allocate, or deliver something to the intended recipients

ANSWERS: 67. condo, 68. rural, 69. lag, 70. talented, 71. afford, 72. vulnerable, 73. retailer, 74. haul, 75. investigate, 76. viable, 77. strive, 78. dispense

79.	noit agency	adj.	not established for commercial profit
80.	pet over time	<i>v</i> .	to continue to do and refuse to stop something despite difficulties or opposition, even if it appears unreasonable
81.	a hard and rent steel	adj.	able to withstand or recover quickly from difficult conditions
82.	roy speaking	adv.	approximately but not precisely; with a violent manner
83.	cost with a decade ago	<i>v</i> .	to put in opposition to show or emphasize differences
84.	intle pain	adj.	difficult to manage or control; stubborn or obstinate
85.	a successful enteur	n.	an individual who creates or invests in one or more businesses, especially when this involves taking financial risks
86.	collaborate with coues	n.	one of a group of a coworker, especiall in a profession or a business
87.	I_g a long way behind the progress	ν.	to move or develop so slowly that you are behind other people, organizations, etc.
88.	reng payments	adj.	happening or occurring again periodically or repeatedly
89.	este a fair value	<i>v</i> .	to guess or calculate the cost, size, value, etc. of something
90.	foff additive	n.	raw materials used for food production and preparation
91.	on his own bef	n.	represent; advantage, benefit, the interest of someone

ANSWERS: 79. nonprofit, 80. persist, 81. resilient, 82. roughly, 83. contrast, 84. intractable, 85. entrepreneur, 86. colleague, 87. lag, 88. recurring, 89. estimate, 90. foodstuff, 91. behalf

92.	a prole job	adj.	making or likely to make material gain or profit
93.	emotional pp	n.	a piece of wood, metal, etc., placed beneath or against something to support it or keep it in position; a system, institution, or person that gives help or support to someone or something
94.	a suy for research	n.	money paid by a government or an organization as part of the cost of something to aid or encourage it to happen
95.	get a haircut at a haier	n.	a person who cuts and styles hair for a living
96.	ine domestic tranquility	<i>v</i> .	to provide coverage in the event of loss or damage
97.	a cold cle	n.	the weather in a particular location averaged over some long period
98.	on bef of our management	n.	represent; advantage, benefit, the interest of someone
99.	unal life	adj.	existing or affecting everywhere or everyone
100	. secret st	n.	a group of people who follow a particular religious or philosophical belief system, especially one that is regarded as outside the norm or mainstream
101	. desly ill patient	adv.	in a way that shows a lack of hope and a willingness to do anything because of the problematic situation; with great urgency

ANSWERS: 92. profitable, 93. prop, 94. subsidy, 95. hairdresser, 96. insure, 97. climate, 98. behalf, 99. universal, 100. sect, 101. desperately

102. matter of ury	n.	the quality of being very important and needing to be dealt with immediately
103. b_k data transfer	n.	the quantity or size of something that is very large; the main part of something
104. int in stocks	v.	to put money, effort, time, etc. into something to make a profit or achieve a result
105. couive approach	adj.	having the opposite effect to the one intended or wanted
106. ine a high degree of risk	v.	to include or affect someone or something as a necessary part of something else
107. coal combination of funds	adj.	belonging to or used by a group rather than individuals; for common use
108. ury in the use of force	n.	the quality of being very important and needing to be dealt with immediately
109. ine a lot of paperwork	v.	to include or affect someone or something as a necessary part of something else
110. dise with ceremony	v.	to distribute, allocate, or deliver something to the intended recipients
111. dee on a course of action	v.	to make up someone's mind about something; to come to a conclusion or judgment after considering options
112. suban countries	adj.	of or relating to or situated in the area south of the Sahara Desert
113. billionaire enteur	n.	an individual who creates or invests in one or more businesses, especially when this involves taking financial risks

ANSWERS: 102. urgency, 103. bulk, 104. invest, 105. counterproductive, 106. involve, 107. communal, 108. urgency, 109. involve, 110. dispense, 111. decide, 112. sub-Saharan, 113. entrepreneur

114. hl on a rope	ν.	to physically drag or pull someone or something with effort
115. build opeal excellence	adj.	relating to a particular process or series of actions for achieving a result
116. a noit organization	adj.	not established for commercial profit
117. the common but nud opinion	adj.	characterized by subtle differences in appearance, meaning, sound, etc.
118. ope 24 hours a day	<i>v</i> .	to work in a particular way; to supervise something
119. sun a wellness lifestyle	<i>v</i> .	to supply enough of what somebody or something needs to survive or exist; to accept as valid
120. arly the greatest discovery	adv.	used when expressing an opinion or idea that you believe can be proven true
121. ur_n planning	adj.	relating to or located in a town or city
122. major in ancs	n.	the systematic computational analysis of data or statistics; information resulting from this analysis
123. professional baer	n.	a person who serves drinks, especially alcoholic beverages, at a bar
124. anaal approach	adj.	relating to or using analysis (= the process of breaking down a complex system or concept into smaller, simpler parts to understand it better), or able to analyze
125. dynamically scle	adj.	capable of being easily expanded or increased in size, number, or scale to meet changing demands
ANSWEDS: 114 haul 115 aparational 1:	16 n	opprofit 117 pupped 119 opprote

ANSWERS: 114. haul, 115. operational, 116. nonprofit, 117. nuanced, 118. operate, 119. sustain, 120. arguably, 121. urban, 122. analytics, 123. bartender, 124. analytical, 125. scalable

126. inor lawsuit	n.	someone who puts money or capital into something to gain financial returns
127. a real estate inor	n.	someone who puts money or capital into something to gain financial returns
128. affle solution	adj.	not expensive and able to pay
129. personal haier	n.	a person who cuts and styles hair for a living
130. high voe	n.	the amount of space occupied by an object or substance; the magnitude of sound
131. stup business	n.	a newly established company or business
132. suban Africa	adj.	of or relating to or situated in the area south of the Sahara Desert
133. murder moe	n.	the reason or incentive that drives a person to act in a certain way
134. este this chicken to weigh three pounds	ν.	to guess or calculate the cost, size, value, etc. of something
135. former coue	n.	one of a group of a coworker, especially in a profession or a business
136. full-coge insurance	n.	the reporting or news of an important event, sports, subject, etc.; the amount, range, area, or quality of something that something provides
137. anaal ability	adj.	relating to or using analysis (= the process of breaking down a complex system or concept into smaller, simpler parts to understand it better), or able to analyze

ANSWERS: 126. investor, 127. investor, 128. affordable, 129. hairdresser, 130. volume, 131. start-up, 132. sub-Saharan, 133. motive, 134. estimate, 135. colleague, 136. coverage, 137. analytical

138. hue up money	<i>v</i> .	to cause someone to move quickly by pushing them in a rough, aggressive way
139. a gear change ler	n.	a handle used to operate a vehicle or a machine; a rigid bar resting on a pivot so that one end of it can be pushed or pulled easily
140. por divine matters	v.	to think deeply or carefully about something
141. cost two things	<i>v</i> .	to put in opposition to show or emphasize differences
142. public opinion pls	n.	an inquiry into public opinion conducted by interviewing a random sample of people; the process of voting at an election
143. the mit in an education system	n.	the established set of attitudes or fixed ideas held by someone
144. gross prt	n.	money that is earned in business or by selling things after deducting the costs involved
145. ough the benefit	ν.	to be heavier, more significant, or more critical than something
146. moonlight as a baer	n.	a person who serves drinks, especially alcoholic beverages, at a bar
147. ough our wishes	v.	to be heavier, more significant, or more critical than something
148. develop a vie therapy	adj.	capable of being done as intended; able to succeed
149. hue on business	v.	to cause someone to move quickly by pushing them in a rough, aggressive way

ANSWERS: 138. hustle, 139. lever, 140. ponder, 141. contrast, 142. poll, 143. mindset, 144. profit, 145. outweigh, 146. bartender, 147. outweigh, 148. viable, 149. hustle

150. a scientific diry	n.	the act or process of finding information, a place, or an object, or learning about something that was previously not known
151. coal swimming pool	adj.	belonging to or used by a group rather than individuals; for common use
152. int capital	<i>v</i> .	to put money, effort, time, etc. into something to make a profit or achieve a result
153. grt a land	<i>v</i> .	to agree to give or allow somebody
154. inefficient fossil fuel suy	n.	money paid by a government or an organization as part of the cost of something to aid or encourage it to happen
155. flexible mit	n.	the established set of attitudes or fixed ideas held by someone
156. coe chemically with another substance	<i>v</i> .	to join or merge to form a single thing or group
157. grt a new license	v.	to agree to give or allow somebody
158. demonstrate an upd trend	adv.	toward the top or highest point, or a higher position or level; (adjective) extending or moving toward a higher place
159. sun a good relationship with him	ν.	to supply enough of what somebody or something needs to survive or exist; to accept as valid
160. a hackneyed prb	n.	a short saying that expresses a truth or gives advice based on practical experience

ANSWERS: 150. discovery, 151. communal, 152. invest, 153. grant, 154. subsidy, 155. mindset, 156. combine, 157. grant, 158. upward, 159. sustain, 160. proverb

to give somebody a job 161. h e a car by the hour ν. 162. z m in on a photo to move along very quickly; (noun) the ν. act of rising upward into the air to provide coverage in the event of loss 163. in \_\_\_e my house against fire ν. or damage 164. make a pr\_\_\_t money that is earned in business or by n. selling things after deducting the costs involved the weather in a particular location 165. effects of cl e change n. averaged over some long period to move along very quickly; (noun) the 166. z m lens ν. act of rising upward into the air adv. approximately but not precisely; with a 167. ro y explain my idea violent manner a short saying that expresses a truth or 168. ancient pr\_\_\_\_b gives advice based on practical experience an organization that has a specific 169. in te a lawsuit n. purpose, particularly one dealing with science, education, or a particular profession; (verb) to initiate, introduce, or establish something 170. re\_\_\_\_er competition a person or business that sells goods to n. the public, typically in small quantities 171. sc\_\_\_\_le solution adj. capable of being easily expanded or increased in size, number, or scale to meet changing demands a division of a tree or woody shrub that 172. a br h pipe grows out from the trunk or a main stem; a division of some larger or more

ANSWERS: 161. hire, 162. zoom, 163. insure, 164. profit, 165. climate, 166. zoom, 167. roughly, 168. proverb, 169. institute, 170. retailer, 171. scalable, 172. branch

complex organization

Vocab-Builder Ref from	"Tolu Oyekan: A for-profi	t mindset for nonprofit s	success   TED Talk" (8	36 words)
ANSWERS:				

## **Session 3: Fill in the Blanks**

1.	I decided to seek counseling on the advice of my
n.	one of a group of a coworker, especially in a profession or a business
2.	Five miles is similar to eight kilometers.
adı	approximately but not precisely; with a violent manner
3.	As an he had the right to make his own decisions and live his life as he saw fit.
n.	a single person or thing, as distinct from a group
4.	The picture earned near acclaim from critics.
adj	existing or affecting everywhere or everyone
5.	The automaker has been providing car financing options since last year.
adj	not expensive and able to pay
6.	The machine should be by Friday afternoon.
adj	relating to a particular process or series of actions for achieving a result
7.	Hydrogen and oxygen to form water.
<i>v</i> .	to join or merge to form a single thing or group
8.	We the season's total trade deficit at \$50 billion.
<i>v</i> .	to guess or calculate the cost, size, value, etc. of something
9.	He was labeled as a after he abandoned the project halfway.
n.	a person who gives up easily or does not have the determination to finish what they have started
	SWERS: 1. colleague, 2. roughly, 3. individual, 4. universal, 5. affordable, 6. erational, 7. combine, 8. estimated, 9. quitter

ANSWERS: 10. deployed, 11. analytical, 12. investigated, 13. insure, 14. dispense, 15. mindset, 16. nonprofit, 17. sect

18.	They had to the boat out of the water for repairs.
ν.	to physically drag or pull someone or something with effort
19.	His showed highly positive results.
n.	the scientific test conducted to observe what happens and gain new knowledge
20.	The market was filled with various from fresh produce to dried spices.
n.	raw materials used for food production and preparation
21.	Electronic remain incomplete due to system errors.
n.	an instance of buying or selling something; the act or process of doing something
22.	You must and struggle on the court to win an acquittal.
v.	to cause someone to move quickly by pushing them in a rough, aggressive way
23.	The famous "actions speak louder than words" reminds us to focus on deeds instead of words.
n.	a short saying that expresses a truth or gives advice based on practical experience
	She departed hurriedly because of some significant in their affairs. the quality of being very important and needing to be dealt with immediately
25.	He is regarded as the finest actor of his generation.
adv	used when expressing an opinion or idea that you believe can be proven true
	Only a small number of utilities offer sanitation services.  relating to or located in a town or city
	SWERS: 18. haul, 19. experiments, 20. foodstuffs, 21. transactions, 22. hustle, 23. verb, 24. urgency, 25. arguably, 26. urban

ANSWERS: 27. recurring, 28. persist, 29. decide, 30. talented, 31. increasingly, 32. contrast, 33. profitable, 34. profit, 35. upward

ANSWERS: 36. intractable, 37. lag, 38. desperately, 39. hire, 40. scalable, 41. retailer, 42. intensive, 43. struggle

44.	The detective tried to uncover the behind the crime.
n.	the reason or incentive that drives a person to act in a certain way
45.	The chief mixed the ingredients to create a new and exciting cocktail.
n.	a person who serves drinks, especially alcoholic beverages, at a bar
46.	and weather have an impact on every part of our lifestyles.
n.	the weather in a particular location averaged over some long period
47.	They hope to their business worldwide.
<i>v</i> .	to increase or to make something greater in size, number, or importance
48.	Many areas are still impoverished.
adj	of or relating to the countryside
49.	The coffee producers in countries are at the sharp end of
a di	fluctuations in price.  of or relating to or situated in the area south of the Sahara Desert
ииј	. Of Of Telating to Of Situated in the area south of the Sanara Desert
50.	elections were held in several European countries.
adj	belonging to or used by a group rather than individuals; for common use
51.	Institutional refrained from buying stocks amid the booming economy.
n.	someone who puts money or capital into something to gain financial returns
52.	The advantages would undoubtedly the disadvantages.
v.	to be heavier, more significant, or more critical than something
	SWERS: 44. motive, 45. bartender, 46. Climate, 47. expand, 48. rural, 49. b-Saharan, 50. Communal, 51. investors, 52. outweigh
Sub	, Janaran, Jo. Johnnana, Jr. investors, Jz. batweigh

Vocab-Builder Ref from "Tolu Oyekan: A for-profit mindset for nonprofit success | TED Talk" (86 words)

68. counterproductive, 69. afford

ANSWERS: 62. engine, 63. condo, 64. branch, 65. grocery, 66. strived, 67. coverage,

ANSWERS: 70. Entrepreneurs, 71. hairdresser, 72. polls, 73. institutes, 74. pondering, 75. involves, 76. granted, 77. zoomed

78. There was no between their proposals.
v. to partially cover something by going beyond its edge
79. Infants and pregnant women are particularly
adj. capable of being hurt or influenced physically or mentally
80. She is a person and has always bounced back from setbacks.  adj. able to withstand or recover quickly from difficult conditions
81. The sommelier can distinguish variance in the flavor of the wine.  adj. characterized by subtle differences in appearance, meaning, sound, etc.
82. This container has a of 10 cubic meters.
n. the amount of space occupied by an object or substance; the magnitude of sound
83. Advanced is helping the business to make better data-driven decisions.
n. the systematic computational analysis of data or statistics; information resulting from this analysis
84. The singer's voice had a beautiful and I couldn't help but sway to the rhythm.
n. the rhythmic flow or pattern of sounds or words, especially in relation to music or speech; the rhythmic or periodic movement or progression of something
85. I received a parcel of great
n. the quantity or size of something that is very large; the main part of something
ANSWERS: 78. overlap, 79. vulnerable, 80. resilient, 81. nuanced, 82. volume, 83. analytics, 84. cadence, 85. bulk

86.	The government should view children as national assets and actively	_ in
	them.	

 $\nu$ . to put money, effort, time, etc. into something to make a profit or achieve a result

ANSWERS: 86. invest